

**Order ASAP. Pay ASAP. Take delivery ASAP. Save the most.**



## Vermont Compost Company 2021–2022 Discount Terms and Dates

- All products must be paid for before they ship
- Discounts do not apply to Jolly Roger or bulk Manure Compost
- All orders are scheduled and shipped first come, first served (please allow for turnaround time)
- Discounts cannot be combined
- All discounts are taken off soil products only – discounts do not apply to shipping rates
- All discounts are off VCC's current wholesale price list (quantity discounts also apply)
- Shipping rates/quotes outside of New England are only valid for 10 days
- All pricing subject to change

### FULL TRUCKLOAD DISCOUNT: SAVE 16%

**Bagged potting soil by the pallet or 2-yard sling bag only – no bulk**

- Order and prepay for a **full truckload: 20–24 pallets or slings.**
- Schedule and take delivery **between September 1, 2021 & January 30, 2022.**
- All full truckload discount orders must be ***paid before shipping.***
- All Full Truckload discount orders ***must be ordered by one contact person and delivered to one location.***
- All Full Truckload Discount ship-to locations ***must be properly and safely equipped to accept and unload a full truckload.***

### Other Discount Options and Important Dates:

#### EARLY FALL DISCOUNT: SAVE 14%

Bagged potting soil by the pallet or 2-yard sling bag or bulk by the cubic yard. Schedule, pay, and ***take delivery*** between September 1, 2021 to October 31, 2021.

#### LATE FALL DISCOUNT: SAVE 12%

Bagged potting soil by the pallet or 2-yard sling bag or bulk by the cubic yard. Schedule, pay, and ***take delivery*** between November 1, 2021 to December 31, 2021.

#### WINTER DISCOUNT: SAVE 10%

Bagged potting soil by the pallet or 2-yard sling bag or bulk by the cubic yard. Schedule, pay, and ***take delivery*** between January 1, 2022 to January 31, 2022

Discount Name	Discount %	Dates (order, pay and take delivery within these dates)*
Full Truckload Discount	16%	September 1, 2021–January 31, 2022
Early Fall Discount	14%	September 1, 2021–October 31, 2021
Late Fall Discount	12%	November 1, 2021–December 31, 2021
Winter Discount	10%	January 1, 2022–January 31, 2022

\*Please order as soon as you know when you would like to take delivery so we can add your order to our schedule. Note: we can sometimes have a 2-3 week turnaround time and often have inclement winter weather that may delay your delivery.

### FULL TRUCKLOAD HOSTS MUST:

- Be patient and flexible. Shipping is not an exact science and there are many variables impacting deliveries. We try our best to work with our brokers and drivers to schedule loads that work best for the host farm – but because of increased trucking limitations and pressure to keep fees as affordable as possible – we sometimes have to take options that may be less than ideal. Delivery times cannot be guaranteed.
- Be a business and/or farm location with easy access (close to major roads is very helpful).
- Have a driveway or entrance that can accommodate a 53-foot tractor trailer (some trucks with cabs can be 80 feet long). Trucks must be able to pull safely off the main road, and have room to exit and turn around (if needed).
- Have a tractor or skid steer with forks, or a forklift that can lift your order from the back of a tractor trailer (approximately 5 feet high).
  - Fort Light slings weigh 1,575 lbs.
  - Fort Vee slings weigh 1,750 lbs.
  - Manure Compost slings or pallets weigh 2,500 lbs. (some restrictions apply)
- HAVE A PALLET JACK. All full truckloads will be delivered in “dry van” enclosed tractor trailers. WE DO NOT LOAD FLATBEDS.
- Understand that it is the host's responsibility to unload all of the pallets or slings from the truck (drivers do not assist). LIFTGATES ARE NOT AVAILABLE for full truckload shipments.
- Provide a phone number (that is answered!) for directions and scheduling. In most states drivers cannot talk on phone while driving, and they cannot play “phone tag.”

**We Speak Organic**

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